



Show Management Audio Visual Rates FY 2011-2012

Effective July 1, 2011 through June 30, 2012. All rates are daily rates

Complimentary with each rental space – one (1) lectern with wired hand held microphone.

Microphones	Advance	Standard	Floor
Wired Hand Held	\$25.00	\$31.00	\$31.00
Wired Lapel	\$50.00	\$63.00	\$63.00
Wireless Hand Held	\$120.00	\$150.00	\$150.00
Wireless Lapel	\$120.00	\$150.00	\$150.00

(Audio mixer needed for two or more mics)

Audio Mixers	Advance	Standard	Floor
6 Channel Audio Mixer	\$50.00	\$63.00	\$63.00
12 Channel Audio Mixer	\$100.00	\$125.00	\$125.00
16 Channel Audio Mixer	\$125.00	\$156.00	\$156.00

Packages*	Advance	Standard	Floor
Client provided LCD:			
LCD Support Package, 8' Tripod Screen	\$220.00	\$275.00	\$275.00
LDC Support Package, 9'x12' Cradle Screen	\$245.00	\$306.25	\$306.25

OCC provided LCD:	Advance	Standard	Floor
LCD Package, 8' Tripod Screen	\$415.00	\$518.75	\$518.75
LCD Package, 9'x12' Cradle Screen	\$440.00	\$550.00	\$550.00

Additional Packages*	Advance	Standard	Floor
Meeting Room Panel			
Audio Package	\$280.00	\$350.00	\$350.00
Keynote Audio Package	\$225.00	\$281.25	\$281.25
Wireless Lapel Package	\$200.00	\$250.00	\$250.00
Stage Lighting Package			
16'x24' Stage	\$365.00	\$365.00	\$365.00

Rigging Inspection

Authorized Inspection Service \$55.00 per hour with 2 hour minimum

When utilizing the Oregon Convention Center in-house Audio Visual services, the price includes:

- Standard set-up and teardown labor
- Electrical hookup services
- Staff technical support and assistance
- Facility equipment used in conjunction with AV services

Please contact the OCC Audio/Visual Department at 503.731.7895 for specific quotes or questions.

A minimum of one hour labor up to full rental cost may be charged to all orders cancelled within 72 hours of the first event day.

- To receive the advance rate, orders must be received fourteen (14) days prior to show's first contracted move-in day.
- Standard rate available for orders prior to show's first contracted move-in day.
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- Floor rate applies to any order placed on or after the show's first contracted move-in day.
- Show management's third party contractors must pay in advance for equipment or services.

House Audio Patches	Advance	Standard	Floor
(For clients who bring ALL audio equipment)			
Meeting Rooms	\$60.00	\$75.00	\$75.00
Ballrooms/Exhibit Halls	\$100.00	\$125.00	\$125.00

House Patches	Advance	Standard	Floor
Audio Feed to OCC Mixer (each)	\$30.00	\$38.00	\$38.00
Computer Audio Patch	\$30.00	\$38.00	\$38.00
Video Patch	Call for quote		

Projection Screens	Advance	Standard	Floor
10.5'x14' Fastfold with Drape Kit	\$240.00	\$300.00	\$300.00
12'x16' Fastfold with Drape Kit	\$280.00	\$350.00	\$350.00

Additional Services	Advance	Standard	Floor
Cable TV Feed	\$65.00	\$81.00	\$81.00
DMX Music (30 Channels)	\$90.00	\$113.00	\$113.00

VHS Video Cassette Player	\$65.00	\$81.00	\$81.00
DVD Player	\$55.00	\$69.00	\$69.00

42" Plasma	\$325.00	\$406.00	\$406.00
50" Plasma	\$490.00	\$613.00	\$613.00

Set-up/Strike Technician	\$45.00 per hour		
Show Technician	\$55.00 per hour		

*See following pages for details

- Standard rate available for orders prior to show's first contracted move-in day.
- Floor rate applies to any order placed on or after show's first contracted move-in day.

Show Management Audio Visual Rental Conditions and Regulations

1. For large screen video or data projection, theater lighting or extensive sound requirements, please contact the OCC Audio Visual & Video Services at 503.731.7895
2. Rates shown are daily rates. Call for information regarding multiple day rates.
3. Rates shown are based on Oregon Convention Center inventory only and are subject to change when OCC inventory has been depleted.
4. All material and equipment furnished by the Oregon Convention Center shall remain the property of the Center.
5. Equipment not returned at the close of the event will be charged to the Licensee's account.
6. Initial set-up costs, in most cases, are included in the cost of a daily rental.
7. Additional set and strike labor incurred will be billed at the prevailing labor rate with a two hour minimum per each AV staff person required.
8. Equipment may not be removed from any set without OCC AV staff assistance (except for laser pointers as stated below).
9. Laser pointers will be supplied, upon request, to the Show Manager by the OCC Event Manager at the beginning of the event. It is the responsibility of the Show Manager to distribute the laser pointers as needed and to return them to the OCC Event Manager at the close of the event.
10. One lectern and one wired handheld microphone will be supplied for each meeting area at no charge, within the inventory of the Oregon Convention Center.
11. An audio mixer will be required any time more than one audio input is being used in a meeting area. (i.e. microphones, DMX, piano, etc.) All fees are at the prevailing rate.
12. **All outside, third party contractors must contact their assigned OCC Event Manager to order power for their equipment.**



Show Management Audio Visual Package Pricing FY 2011-12

Effective July 1, 2011 - June 30, 2012

LCD Support Package- 8' Tripod Screen **\$220.00**

(Client brings own LCD)

- Audio – Lec Mic Combo
- Audio – Mixer 6 channel
- Audio - Computer Patch
- Video – Screen – 8' Tripod
- Misc. – Safe Lock Stand
- Video – Cable VGA 25'
- Electrical at safelock stand
- Labor *

LCD Support Package- 9'x 12' Cradle Screen **\$245.00**

(Client brings own LCD)

- Audio – Lec Mic Combo
- Audio – Mixer 6 channel
- Audio - Computer Patch
- Video – Screen – 9'x12' Cradle
- Misc. – Safe Lock Stand
- Video – Cable VGA 25'
- Electrical at safe lock stand
- Labor*

LCD Package - 8' Tripod Screen **\$415.00**

(OCC AV Provides LCD)

- Audio – Lec Mic Combo
- Audio – Mixer 6 channel
- Audio - Computer Patch
- Video – 3200 Lumen LCD Projector
- Video – Screen – 8' Tripod
- Misc. – Safe Lock Stand
- Video – Cable VGA 25'

LCD Package - 9'x 12' Cradle Screen **\$440.00**

(OCC AV Provides LCD)

- Audio – Lec Mic Combo
- Audio – Mixer 6 channel
- Audio - Computer Patch
- Video – 3200 Lumen LCD Projector
- Video – Screen – 9'x12' Cradle
- Misc. – Safe Lock Stand
- Video – Cable VGA 25'

Show Management Audio Visual Packages (Cont.)

Effective July 1, 2011 - June 30, 2011

Panel Audio Package

Meeting Room **\$280.00**

- Audio – Lec Mic Combo
- Audio – Microphone Wireless Lapel
- Audio – Mixer 6 channel
- (2) Audio – Microphone Wired HH
- 2) Audio – Microphone Table stand
- Audio - Computer Patch (@ lectern)
- Labor*

Keynote Audio Package **\$225.00**

- Audio – Lec Mic Combo
- Audio – Microphone Wireless Lapel
- Audio – Mixer 6 channel
- Audio – Microphone Wired HH (For Q & A)
- Audio – Microphone Floor stand
- Labor*

Wireless Lapel Package **\$200.00**

- Audio – Lec Mic Combo
- Audio – Microphone Wireless Lapel
- Audio – Mixer 6 channel
- Labor*

Stage Lighting Package – 16'x24' Stage **\$365.00**

- (6) Lighting – Light – Source4 36 d
- (4) Stage Wash (2) Cross Lec
- Lighting – Control – Board

*Labor = Up to 30 minutes at start of first session to assist presenters.



Show Management Facility Equipment & Services Rates FY 2011-2012

Effective July 1, 2011 through June 30, 2012

	Advance	Standard	Floor
Air Conditioning (Move-in/move-out, Per Ballroom or per 30,000 sq. ft. of Exhibit Hall, No Charge on Show Days)	\$500.00 per day	\$500.00 per day	\$500.00 per day
Aisle Carpet Cleaning (Per linear ft. per day)	\$.09	\$.10	\$.11
Banner Hanging (Ballroom/Meeting Room, 12 ft. and under Includes necessary equipment & 2 laborers, per banner)	\$ 26.00	\$ 36.00	\$ 46.00
Banner Hanging (2 AV technicians + lift rental, 2 hour max.)	\$280.00	\$280.00	\$280.00
Bleacher Sections (Per section, run of show)	\$260.00	\$260.00	\$260.00
Boom Lift, based on availability (1hr. min., include operator)	\$150.00 hr.	\$150.00 hr.	\$150.00 hr.
Bulletin Board/Chalk Board (Per day)	\$ 15.00 ea.	\$ 15.00 ea.	\$ 15.00 ea.
Dance Floor (256 3'x3' sections) (Per section, per day)	\$ 6.00	\$ 6.00	\$ 6.00
Door Removal – Meeting Room (1 set of double doors-in/out, flat rate per meeting room set)	\$300.00	\$300.00	\$300.00
Door Removal – Ballroom (1 set of double doors-in/out, flat rate per ballroom set)	\$400.00	\$400.00	\$400.00
Easel (Per run of show)	\$ 15.00 ea.	\$ 15.00 ea.	\$ 15.00 ea.
Extension Cord 25' (Rental)	\$ 26.00 ea.	\$ 29.00 ea.	\$ 33.00 ea.
Fire Extinguisher (Rental)	\$ 25.00 ea.	\$ 30.00 ea.	\$ 35.00 ea.
Flip Chart (Includes stand, per run of show)	\$ 30.00 ea.	\$ 30.00 ea.	\$ 30.00 ea.
Additional Flip Chart Pad	\$ 30.00 ea.	\$ 30.00 ea.	\$ 30.00 ea.
Freight Storage (Per sq. ft., per event day for 90,000 sq. ft. plus)	\$.20	\$.20	\$.20
Forklift, based on availability (1 hr. min., includes operator)	\$ 90.00 hr.	\$ 90.00 hr.	\$ 90.00 hr.
Full Lighting of Exhibit Space (Move-in/move-out, per 30,000 sq. ft. Exhibit Hall section, No charge during show hours)	\$250.00 per day	\$250.00 per day	\$250.00 per day
Pallet Jack Rental, based on availability (1 hr. min, includes operator)	\$ 45.00 hr.	\$ 45.00 hr.	\$ 45.00 hr.
Post-It Pad (Includes stand)	\$ 50.00 ea.	\$ 50.00 ea.	\$ 50.00 ea.
Security Core/Lock Change	\$ 50.00 per core	\$ 50.00 per core	\$ 50.00 per core
Security Key (Not returned)	\$250.00 ea.	\$250.00 ea.	\$250.00 ea.
Standard Key (Not returned)	\$100.00 ea.	\$100.00 ea.	\$100.00 ea.
Pallet Removal (Per pallet)	\$ 10.00	\$ 10.00	\$ 10.00
Power Strip 6-outlet (Rental)	\$ 24.00 ea.	\$ 26.00 ea.	\$ 30.00 ea.
Prox Cards Not Returned	\$125.00 ea.	\$125.00 ea.	\$125.00 ea.
Ballroom Turnover Fees	\$261.00	\$271.00	\$281.00
Meeting Room Turnover Fees	\$131.00	\$141.00	\$151.00
Stage Section (Dif. heights, call for quote, per section, run of show)	\$ 40.00	\$ 40.00	\$ 40.00
Stanchions with rope (8' section, run of show)	\$ 7.00 ea.	\$ 7.00 ea.	\$ 7.00 ea.
Tablecloth (Non-food functions)	\$ 9.00 ea.	\$ 9.00 ea.	\$ 9.00 ea.
Trash Removal	Call for quote		
Vehicle Move In/Out (Lobby/Meeting Rms., per location, roundtrip)	\$210.00	\$220.00	\$230.00
Velour Backdrop (Black panels, 10'w x 28'h each) or (Black panels, 10'w x 16'h each) Per run of show	\$120.00	\$120.00	\$120.00
Water Bubblers	Contact ARAMARK at 503.731.7851		

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Show Management Labor Rates FY 2011-2012

Effective July 1, 2011 through June 30, 2012

	Standard	Holiday
Admissions Labor (4 hour minimum)		
Admissions Supervisor	\$24.00	\$36.00
Coat Check Personnel	\$17.50	\$26.25
Ticket Taker / Badge Checker / Door Attendant / Gate Attendant	\$17.50	\$26.25
Usher	\$17.50	\$26.25
*Break Personnel	\$17.50	\$26.25
Audio Visual Labor (2 hour minimum)		
Show Technician	\$55.00	\$55.00
Setup/Strike Technician	\$45.00	\$45.00
Camera Operator	\$65.00	\$65.00
Rigger	\$65.00	\$65.00
Rigging Inspection	\$55.00	\$55.00
Banner Hanging (2 AV Technicians + lift rental, 2 hour maximum)	\$280.00	\$280.00
Box Office Labor (4 hour minimum)		
Box Office Supervisor	\$26.50	\$26.50
Ticket Seller	\$21.50	\$32.25
Operations Labor (1 hour minimum)		
Electrician	\$66.00	\$99.00
Engineer	\$62.00	\$93.00
Utility Maintenance (Carpenter, Painter)	\$45.00	\$68.00
Utility Worker	\$39.00	\$59.00
Portland Police (4 hour minimum)		
Officer	\$77.00	\$115.50
Sergeant	\$83.00	\$124.50
Security/Medical (4 hour minimum)		
Dock Marshal (Inside or outside)	\$24.00	\$36.00
Uniformed Agent (When required by OCC)	\$28.00	\$42.00
Medical Specialist (First Aid)	\$28.50	\$42.75
Telecommunications (1 hour minimum)		
Specialist	\$59.00	\$89.00
CAD Drawing Labor (1 hour minimum)		
Specialist	\$50.00	\$50.00

All rates shown are per hour. Holiday and/or overtime, if necessary and if requested, equates to time and a half.

*Oregon law requires rest and meal breaks that are determined by the number of hours an employee is scheduled to work. In which case, additional staffing may be required to cover vacant positions during lunch and rest periods. Additional labor used to provide breaks will be billed to the master account.

The following is a list of Oregon Convention Center observed holidays, which may fall on an alternate date than the actual holiday (e.g. Christmas is observed on Dec. 26, 2011). New Year's Day, Martin Luther King Jr. Day, President's Day, Memorial Day, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day, Christmas Day.



Show Management Telecom / Internet / IT Rates FY 2011-2012

Effective July 1, 2011 – June 30, 2012

Telecom	Advance	Standard	Floor
Standard Voice Line - Registration Complimentary	\$0.00	\$0.00	\$0.00
Standard Voice Line	\$248.00	\$275.00	\$316.00
Standard Voice Line Daily Rate	\$158.00	\$175.00	\$201.00
Credit Card/Fax Line	\$248.00	\$275.00	\$316.00
Credit Card/Fax Line Daily Rate	\$158.00	\$175.00	\$201.00
Multi-line Digital Phone	\$355.00	\$395.00	\$455.00
Polycom Conference Phone Daily Rate	\$315.00	\$350.00	\$400.00

See below information for ordering custom networks or special requirements
All prices are per computer connection.

Wired Internet Access/Shared Ethernet

Net Gold - T1 (1.544Mbps down/up)	\$832.00	\$925.00	\$1,064.00
Net Gold - additional connection	\$148.00	\$165.00	\$190.00
Net Gold - T1 Daily Rate	\$338.00	\$375.00	\$431.00
Net Gold - Additional connection Daily Rate	\$68.00	\$75.00	\$86.00
Net Silver - 1024Kbps down/up	\$625.00	\$695.00	\$800.00
Net Bronze - 512Kbps down/up	\$490.00	\$545.00	\$625.00

See below information for ordering custom networks or special requirements
All prices are per computer connection.

WiFi Internet Access

Please contact OCC Telecom/IT for a custom quote for any requirements from two to thousands of users. OCC has several plans for Show Management to provide WiFi to attendees and staff. Custom banner pages and sponsorship opportunities are also available.

Additional Services

Internal LAN setup (2 connections)	\$225.00	\$250.00	\$288.00
Additional LAN patch	\$68.00	\$75.00	\$86.00
Broadband Dedicated Internet	Please Call		

Standard on-site pay as you go WiFi

\$12.95 per day	128K down/up
\$39.95 run-of-show	256K down/128Kup
\$89.95 per day	512K down/256K up

Payment can only be made on-site by credit card
 All prices are per computer connection.

Please contact the OCC Telecom/IT Department at 503-731-7834 for special requirements and custom quotes.

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Show Management Utility Rates FY 2011-2012

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Electrical	Advance	Standard	Floor
5 Amp/120 Volt	\$ 88.00	\$ 98.00	\$112.00
10 Amp/120 Volt	\$114.00	\$126.00	\$145.00
15 Amp/120 Volt	\$128.00	\$142.00	\$163.00
20 Amp/120 Volt	\$143.00	\$159.00	\$183.00

Power & Lighting

208 Single and 3 Phase Power*

Call Operations Dept. for prices

480 Single and 3 Phase Power*

Call Operations Dept. for prices

For 24-hour service, double the normal rate

*Service requests pertaining to these rates may require an additional charge for labor & materials.

Please contact the OCC Operations Department at 503.235.7578

Rental Equipment

150 Watt Flood Light	\$ 100.00	\$110.00	\$127.00
25' Extension Cord	\$ 26.00	\$ 29.00	\$ 33.00
Power Strip 6 outlets	\$ 24.00	\$ 26.00	\$ 30.00

Compressed Air

First Connection	\$202.00	\$225.00	\$259.00
Additional Service Connection	\$103.00	\$115.00	\$132.00

Water/ Drainage

First Connection	\$180.00	\$200.00	\$230.00
Additional Service Connection	\$104.00	\$115.00	\$132.00
Onetime Fill and Drain	\$131.00	\$145.00	\$167.00
Portable Sink Rental (run of show)	\$300.00	\$350.00	\$400.00

Natural Gas

First Connection	\$225.00	\$250.00	\$288.00
Additional Service Connection	\$117.00	\$130.00	\$150.00
2 lb. gas supply & additional connections	Call For Pricing		

Please contact the OCC Operations Department at 503.235.7578 for special requirements and custom quotes.

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